

08 July 2016

Myanmar Investments International (MILM.L)

United Kingdom | Financial Services

Not Rated

US\$250 million OPIC loan to Apollo Towers

- **Apollo receives the first tranche of \$250mn OPIC loan.** Apollo Towers ('Apollo'), a portfolio company of MIL, has secured \$250mn debt financing from Overseas Private Investment Corporation (OPIC). OPIC has commenced the initial disbursement of the loan. This marks OPIC's first financing in Myanmar. MIL has an effective 9.3% holding in Apollo while private equity investor TPG holds the majority share.

MIL's press release regarding the announcement notes that with only about half of the required infrastructure in place to meet the MNOs' ambitious target of countrywide coverage within the next three years, Apollo will continue to play an essential role in the development of Myanmar's telecommunications sector. The gearing provided by OPIC will enhance Apollo's ability to continue to grow its tower portfolio as well as enhance the equity returns to Apollo's shareholders.

Elizabeth Littlefield, OPIC President and CEO, said that telecommunications are a critical part of ongoing development across the world and, through this project, OPIC is looking to have a significant impact on those who previously lacked access to telecommunications coverage in Myanmar.

- **Viettel Global wins telecom license:** Vietnam's Viettel Global along with a local consortium has won the license to start operations as a mobile network operator (MNO) in Myanmar. Viettel will become the fourth telecom operator in the country, joining the incumbents, Telenor, Ooredoo and MPT.
- **About Apollo:** Apollo is a joint venture between Sanjiv Ahuja's Tillman Global Holdings, TPG Growth and MIL. Apollo, founded in 2013 by Sanjiv Ahuja (former CEO of Orange Telecom and founder of Eaton Towers, Africa), is one of the seven telecom tower building companies in Myanmar. It currently owns and operates 1,800 towers across Myanmar and aims to build more than 2,000 towers in the next phase. MIL led a syndicated US\$30 million equity investment into Apollo in July 2015, of which US\$20 million was from MIL's balance sheet.
- **About OPIC:** OPIC is the U.S. government's development finance institution. It mobilizes private capital to help address critical development challenges in emerging markets. OPIC supports U.S. private investment in more than 160 developing and post-conflict countries around the world in products/services that produce important economic, environmental, and developmental benefits.
- **About TPG Growth:** TPG Growth is the middle market and growth equity investment platform of TPG, the global private investment firm. With over US\$7 billion of assets under management, TPG Growth targets investments in a broad range of industries and geographies.

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	Expected total return		All stocks		Corporate stocks	
	12m performance	Count	% of total	Count	% of total	
Buy	greater than 10%	197	61%	86	44%	
Hold	0% to 10%	93	29%	8	9%	
Sell	less than 0%	35	11%	1	3%	

Source: Investec Securities estimates

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Stock ratings for Indian stocks

	Expected total return		All stocks		Corporate stocks	
	12m performance	Count	% of total	Count	% of total	
Buy	greater than 15%	50	61%	0	0%	
Hold	5% to 15%	20	24%	0	0%	
Sell	less than 5%	12	15%	0	0%	

Source: Investec Securities estimates

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Stock ratings for African* stocks

	Expected total return		All stocks		Corporate stocks	
	12m performance	Count	% of total	Count	% of total	
Buy	greater than 15%	28	38%	5	18%	
Hold	5% to 15%	24	32%	1	4%	
Sell	less than 5%	22	30%	2	9%	

Source: Investec Securities estimates

*For African countries excluding South Africa, ratings are based on the 12m implied US dollar expected total return (ETR). This is derived from the expected local currency (LCY) ETR by making assumptions on the 12month forward exchange rates for the respective currencies. For South African stocks, ratings are based on the ETR in rand terms.

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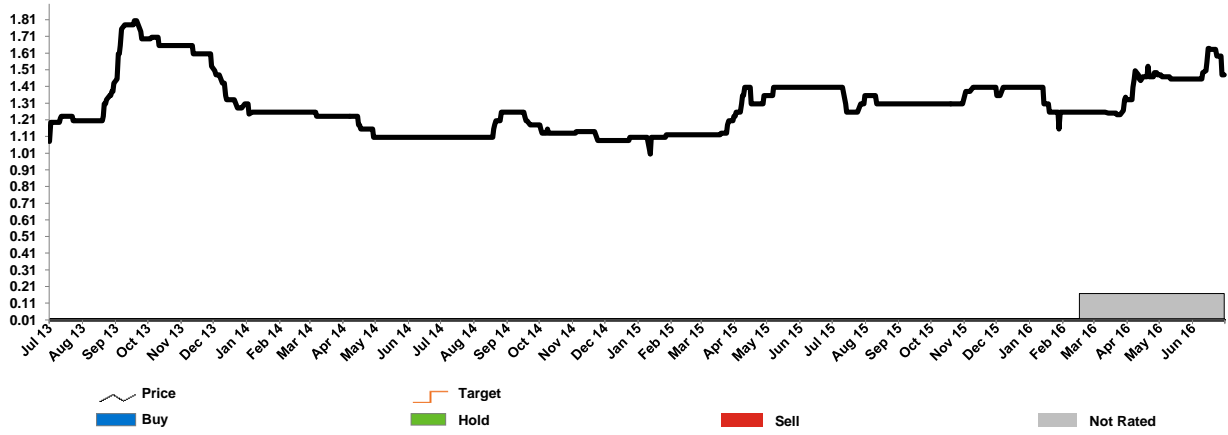
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Recommendation history (for the last 3 years to previous day's close)

Myanmar Investments International (MILM.L) – Rating Plotter as at 08 Jul 2016



Source: Investec Securities / FactSet

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